



Job Title:	Consultant (Asia)	Job Category:	Fisheries business consultancy
Level/Salary Range:	Competitive	Position Type:	Full Time
Location:	Global, mainly servicing clients in Taiwan (Kaohsiung)		
Contact:	Iain Pollard	Date Posted:	July 2020
External Posting URL:	www.keytraceability.com		
Applications Accepted By:			
Email: i.pollard@keytraceability.com			
Subject Line: Application for the Role of Consultant (Asia)			
About Us			
<p>Key Traceability was founded in 2015 and is based in Portsmouth, United Kingdom, with team members located in Europe and Asia-Pacific. Our confidential, client-focused service aims to bring clarity to organisations and transparency to consumers. The international nature of seafood supply-chains presents a unique level of complexity, with fishing, processing, packing, transport, retail and restaurants stretched across the globe. A comprehensive knowledge of the industry is needed, which is what Key Traceability offers. The Company has built-up extensive knowledge of the international standards and best practices for fisheries, aquaculture and working conditions. Our current and past clients include fishing companies, retailers, unions and NGOs.</p> <p>Today, we have expanded to a core team of 8 staff located in the UK, Taiwan and Australia, as well as a network of auditors, consultants, scientists and technical experts we collaborate with to facilitate our international services.</p> <p>Key Traceability are establishing new venture 'KT Asia' based in Taiwan, a central location for our operations. We are seeking to expand our global presence as well as provide convenience and support to clients based in Asia and the Pacific. This is an exciting opportunity to join and be part of the new endeavor.</p>			
Job Description			
<p>KEY TRACEABILITY EAGERLY SEEKS APPLICATIONS FROM A SUITABLY QUALIFIED CANDIDATE FOR THE POST OF CONSULTANT - ASIA</p> <p>The ideal candidate will be confident, innovative, have experience of the fishing sector and have a genuine passion for this field. Our expanding team needs a reliable employee to liaise with clients in Taiwan, China and Korea and contribute to project development as Key Traceability continues to expand operations in Asia. This position will include advancement opportunities for the right candidate as well as full benefits after a probationary period. As well as joining KT Asia as an employee, we are seeking to offer the successful candidate a return on KT Asia's success through ownership of company shares.</p> <p>The successful candidate will be reporting to KT Asia's Director based in Kaohsiung, who will also be available to support the onboarding process.</p>			
ROLE AND RESPONSIBILITIES			
<ul style="list-style-type: none">• Account manager - Liaise with clients based in Asia and maintain relationships with existing clients.• Facilitate communications between team members and clients including translation / interpretation.• Deliver presentations to clients and talking with fishermen, captains.• Act as a liaison between Taiwanese and other Asian clients and Key Traceability staff in the UK.			



- Help expand business in Asia, a focus on Taiwan is preferred.
- Undertaking a range of surveys in ports and on fishing vessels.
- Analysing data and producing reports on findings.
- Assist in promoting the work of Key Traceability through social media.

QUALIFICATIONS AND EDUCATION REQUIREMENTS

- Degree or equivalent work experience in business.
- Proficiency in Microsoft Office suite.
- Excellent written and verbal communication skills in Taiwanese, Mandarin, English and other languages.

PREFERRED SKILLS

- Knowledge and practical experience of operating within the field of fisheries and the marine environment.
- Ability to raise complex issues upwards for resolution at a higher level.
- Broad knowledge of fisheries good practice.
- Proven experience in the application of practical knowledge within a business environment.
- Exercise a strategic response to issues.
- Able to negotiate effectively with internal and external contacts to achieve desired outcomes for the Company.
- Able to support other areas of the business in an appropriate manner, taking account of overall business priorities and negotiating resources as appropriate.
- Willing to travel both domestically and internationally.

ADDITIONAL NOTES

To apply, please send your CV and a covering letter explaining why this role is suited to you by email to Iain Pollard at i.pollard@keytraceability.com by **14 August 2020**.